

London East Oldtimer players

I have developed a program to increase and sustain the league's financial coffers, keep players fees reasonable in the future while rewarding players for Real Estate referrals and thereby increasing my real estate business. More money in the coffers could be used for a variety of things, all to be enjoyed by the LEO membership. Banquets, draws, trips, food, social events, equipment, whatever.

First, for those who don't know me, I've been an active player since 1990, and a team sponsor since 1995, Captain since 2007, and Vice President of the LEO hockey League for several years. I have also been a full time Real Estate Broker for 40 years, with Sutton Group Select Realty Inc. Brokerage, since 1992. Over the course of my Real Estate and hockey careers I have made great friendships both personal and business related, and have transacted many, many real estate deals with past and current LEO members, their families, and friends. When buying or selling Real Estate its very comforting and assuring working with an experienced agent you can trust, and that has been referred to you by someone you know. My experience has been that all have been very pleased with my level of service and are happy to refer me to their friends and acquaintances.

For those referrals I am very grateful as they comprise a large portion of my real estate business.

Here is my proposal: on any successful real estate transaction, resulting from a referred client transaction... essentially anyone who you know is buying or selling a home that you refer to me.

I will donate a 10% referral fee per client referral of up to \$2500.00 which will be split up and rebated to the player and to the league as follows. Firstly, I will pay the players next season hockey fee, Secondly I will pay the balance of the 10% referral fee to LEO hockey to add to their coffers.

E.G. On a sale of a \$600,000.00 home with 2.0 % commission to the selling agent = \$12000.00 paid to Sutton Group Select Realty Inc. Brokerage. Out of the \$12000.00, I will pay my Broker his share and a 10% referral fee will be paid to LEO hockey.

$\$12000.00 \times 10\% = 1200.00$, so, the player who referred the client gets his 400.00 fee paid and the balance of \$800.00 is paid to LEO hockey.

Also, on any successful real estate transaction resulting from a personal transaction, either repeat business or new client, I will pay the players next season fee.

I would hope that by the end of the season, we will have more money in the kitty for better prizes, and maybe a variety of menu options at the banquet, and who knows what else. Also, the leagues player's fees should remain reasonable for years to come. Of course there will be no obligation on behalf of any player to participate if they so choose.

I welcome your thoughts, contact me anytime.

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